

# About FIIG Securities Limited

FIIG provides investors with choice and control, delivered through services that enable direct ownership of Corporate bonds.

## Who is FIIG Securities?

### Experts in providing direct ownership of corporate bonds and cash investments

Fixed income; for FIIG, that's the beginning and the end of it. In fact FIIG is Australia's largest fixed income specialist.

Through industry leading research, FIIG empowers investors and their advisers with knowledge and insights – and with offices in Sydney, Melbourne, Brisbane and Perth, FIIG's 140 strong team provide expert service and support to clients across Australia.

### Why choose fixed income?

- o Cashflow – Regular income stream through coupon or interest payments
- o Diversity – Diversification from the two cyclical asset classes – equities and property
- o Capital stability – Priority over hybrid and equity holders in the event of liquidation. Generally know maturity dates
- o Liquidity – A deep and active market for secondary trading

### Why choose FIIG?

- o We provide access to low volatility, capital stable investments
- o Our innovative services provide the opportunity of direct ownership of corporate bonds
- o We enable you to tailor a portfolio to meet your individual requirements
- o We are the fixed income experts

## Our Services

### DirectBonds service

- o Direct access to corporate bond markets for all types of investors
- o Choose from over 300 corporate bonds
- o Fixed, floating and inflation linked Corporate bonds
- o From \$10,000 per bond with a minimum portfolio balance of \$250,000
- o Beneficial ownership remains with you
- o Online services including portfolio reporting, market intelligence and research

### Managed Income Portfolio Service

The Managed Income Portfolio Service (MIPS) combines the benefits of directly owning fixed income securities with the expertise of a professional investment management team.

With a minimum \$250,000 investment per Investment Program, you choose the program that works best for you. We then create and manage a portfolio of fixed income investments that meets your chosen program.

We adjust portfolio holdings in response to changes in markets and investment opportunities, provide custodial services and supervisory oversight for your investments.

### FIIG's Cash Services

FIIG offers specialist short-term money market expertise to corporate and eligible wholesale clients seeking to save the time and money it takes to optimise cash investments. FIIG's Cash Services are designed to maximise returns with a cash strategy, facilitation and reporting customised to each client's credit and liquidity limits. FIIG currently has \$7 billion of cash under investment across Australia's largest range of Authorised Deposit Taking Institutions (ADIs) utilising term deposits as well as At-Call, and Notice Saver Accounts. Clients can choose from a broad array of services from facilitation through to a full IMA with FIIG's Optimiser Service. FIIG does not charge a fee for its Term Deposit Services, the ADI provides the payment to FIIG.

## Research and education

### FIIG's experienced and respected Research Team provide

- o Market commentary, analysis and insights
- o Issuer research and one page issuer summaries
- o FIIG's e-newsletter The WIRE – delivered weekly
- o Sample portfolios

### Learn the basics or become an expert with Fixed income education

- o Learn the basics with our Benefits of Bonds eBook
- o Seminars and webinars
- o An Australian Guide to Fixed Income, FIIG's 280 page guidebook to the Australian fixed income market

## Debt capital markets

### FIIG's Debt Capital Markets Team arranges corporate bond issues

- o Providing investors with access to new corporate bond issues
- o Providing Australian companies with an additional way to raise capital by the issue of corporate bonds



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