FIIG Investment Strategy

The rise of negative yielding debt

Since mentioning the negative yielding German government bonds in our weekly publication, we have had a lot of reverse enquiry on the topic. In this week's note we will take a look at negative yielding bonds and the implications for Australian bond investors.

This document has been prepared by FIIG Investment Strategy Group. Opinions expressed may differ from those of FIIG Credit Research.

Background

Over the course of the last few months the outstanding balance of negative yielding debt has skyrocketed. The volume of outstanding debt with negative yields is now a staggering USD16tn, compared to USD7tn a year ago, which is an increase of over 130% in 12 months. This has been fuelled by a global collapse in inflation expectations and central bank rate cuts.

The majority of outstanding negative yielding bonds are either Japanese or European debt. In mid-August, Germany issued negative yielding bonds with a 30 year maturity but it's not just governments issuing negative yielding debt. Last week Siemens AG became the first corporate issuer to join the club. Siemens issued a two-year bond at swaps plus 22bps, resulting in a record low euro corporate yield of -0.315%.

11 September 2019

Sector
Multiple

Issuer Various

Bonds Various

Asmita Kulkarni, CFA

Director, Investment Strategy +61 2 9697 8768 Asmita.Kulkarni@fiig.com.au



Bloomberg Barclays global aggregate negative yielding debt index (USD)

The contents of this document are copyright. Other than under the Copyright Act 1968 (Cth), no part of it may be reproduced, distributed or provided to a third party without FIIG's prior written permission other than to the recipient's accountants, tax advisors and lawyers for the purpose of the recipient obtaining advice prior to making any investment decision. FIIG asserts all of its intellectual property rights in relation to this document and reserves its rights to prosecute for breaches of those rights.

.....

fiig.com.au 1800 01 01 81



The rise of negative yielding debt

In practice, a negative yield does not mean investors pay the issuer to hold the bond, it just means that they receive back a smaller amount than the initial outlay. In the case of the Siemens bonds, the bonds were issued at a price of 100.633 and pay 0% coupon. The investors would receive back 100.000 at maturity in two years.

Why is there a market for negative yielding bonds?

As expected, the big question here is why would investors put their funds in securities that generate negative returns? There are a few considerations to bear in mind when answering this.

Firstly, as with any investment the choice of investing in negative yielding bonds comes down to the available investment universe and the desire for capital preservation. If at any given time, negative yielding bonds are the most attractive investment choice then investors will pick that over other riskier or more volatile investment choices.

Secondly, if as an investor you hold a view that yields still have potential to move lower, then there is value in these bonds as their capital price would appreciate as yields move lower.

Finally, as noted above, when compared to alternative riskier investment choices, negative yielding government bonds still seem attractive as these bonds are considered a safe haven investment.

What does this mean for Australian investors?

While our local interest rates and bond yields have sharply contracted over the course of the year, these rates are nowhere near as low as our Japanese or European counterparts. Furthermore, while it is highly unlikely that the RBA would adopt a negative interest rate regime, the current environment does not warrant such a drastic loosening of the monetary policy.

It is, however, worth noting that yields (while staying positive) are likely to move lower and stay lower for a protracted period of time.

It is also worth noting that the majority of FIIG's investor base has fixed income investments in corporate bonds. These bonds pay a credit margin over and above the base rate, hence clients are likely to receive a positive yield on these securities.

There are a number of investment options available to clients and our <u>model portfolios</u> are a good place to start when building a portfolio. As at the latest rebalance date of 30 August the Conservative portfolio had an indicative yield to maturity of 3.29%, the Balanced portfolio 4.62% and the riskier High Yield portfolio 5.95%.

The contents of this document are copyright. Other than under the Copyright Act 1968 (Cth), no part of it may be reproduced, distributed or provided to a third party without FIIG's prior written permission other than to the recipient's accountants, tax advisors and lawyers for the purpose of the recipient obtaining advice prior to making any investment decision. FIIG asserts all of its intellectual property rights in relation to this document and reserves its rights to prosecute for breaches of those rights.

.....

fiig.com.au 1800 01 01 81



The rise of negative yielding debt

FIIG Securities Limited ('FIIG') provides general financial product advice only. As a result, this document, and any information or advice, has been provided by FIIG without taking account of your objectives, financial situation and needs. FIIG's AFS Licence does not authorise it to give personal advice. Because of this, you should, before acting on any advice from FIIG, consider the appropriateness of the advice, having regard to your objectives, financial situation and needs. If this document, or any advice, relates to the acquisition, or possible acquisition, of a particular financial product, you should obtain a product disclosure statement relating to the product and consider the statement before making any decision about whether to acquire the product. Neither FIIG, nor any of its directors, authorised representatives, employees, or agents, makes any representation or warranty as to the reliability, accuracy, or completeness, of this document or any advice. Nor do they accept any liability or responsibility arising in any way (including negligence) for errors in, or omissions from, this document or advice. FIIG, its staff and related parties earn fees and revenue from dealing in the securities as principal or otherwise and may have an interest in any securities mentioned in this document. Any reference to credit ratings of companies, entities or financial products must only be relied upon by a 'wholesale client' as that term is defined in section 761G of the Corporations Act 2001 (Cth). FIIG strongly recommends that you seek independent accounting, financial, taxation, and legal advice, tailored tax agent or tax (financial) advisor, nor are any of FIIG's staff or authorised representatives. FIIG does not provide tax advice and is not a registered tax agent or tax (financial) advisor, nor are any of FIIG's scurrent Financial Services Guide is available at www.fiig.com.au/fsg.

An investment in notes or corporate bonds should not be compared to a bank deposit. Notes and corporate bonds have a greater risk of loss of some or all of an investor's capital when compared to bank deposits. Past performance of any product described on any communication from FIIG is not a reliable indication of future performance. Forecasts contained in this document are predictive in character and based on assumptions such as a 2.5% p.a. assumed rate of inflation, foreign exchange rates or forward interest rate curves generally available at the time and no reliance should be placed on the accuracy of any forecast information. The actual results may differ substantially from the forecasts and are subject to change without further notice. FIIG is not licensed to provide foreign exchange hedging or deal in foreign exchange contracts services. FIIG may quote to you an estimated yield when you purchase a bond. This yield may be calculated by FIIG on either A) a yield to maturity date basis; or B) a yield to early redemption date basis. Some bond issuances include multiple early redemption dates and prices, therefore the realised yield earned by you on the bond may differ from the yield estimated or quoted by FIIG at the time of your purchase. The information in this document is strictly confidential. If you are not the intended recipient of the information contained in this document, you may not disclose or use the information in any way. No liability is accepted for any unauthorised use of the information contained in this document. FIIG is the owner of the copyright material in this document unless otherwise specified.

The contents of this document are copyright. Other than under the Copyright Act 1968 (Cth), no part of it may be reproduced, distributed or provided to a third party without FIIG's prior written permission other than to the recipient's accountants, tax advisors and lawyers for the purpose of the recipient obtaining advice prior to making any investment decision. FIIG asserts all of its intellectual property rights in relation to this document and reserves its rights to prosecute for breaches of those rights.

.....

fiig.com.au 1800 01 01 81