

# Become a Wholesale Client of FIIG

# Factsheet

#### What are the categories of Wholesale Client?

Essentially, everyone is a Retail Client unless they satisfy one of the requirements to be classified as a Wholesale Client under section 708(8) or (11), section 761G(5), (6), (6A) or (7) or section 761GA of the Corporations Act 2001.

#### Wholesale Clients

Wholesale Clients comprise Sophisticated Investors and Professional Investors under the Corporations Act 2001.

#### **Sophisticated Investor**

A sophisticated investor is one or more of the following:

- A person or entity that has obtained an accountant's certificate dated no more than two years ago that confirms the client:
  - a. has net assets of at least \$2.5 million; or
  - b. had a gross income for each of the last two financial years of at least \$250,000. (See the Accountant Certificate in the Client Details Form)
- A person or entity that is controlled by a person or entity that meets the requirements of (a) or (b) above.
- A person or entity who invests where the purchase price of the product is at least \$500,000.

#### **Professional Investor**

A professional investor is defined as one or more of the following:

- o A financial services licensee.
- A body regulated by APRA, other than a trustee of any of the following (within the meaning of the Superannuation Industry (Supervision) Act 1993):
  - a. a superannuation fund;
  - b. an approved deposit fund;
  - c. a pooled superannuation fund;
  - d. a public sector superannuation scheme. (This does not include SMSF)

- o A body registered under the Financial Corporations Act 1974.
- The trustee of:
  - a. a superannuation fund;
  - b. an approved deposit fund;
  - c. a pooled superannuation trust; or
  - d. a public sector superannuation scheme; within the meaning of the Superannuation Industry (Supervision) Act 1993 and the fund, trust or scheme has net assets of at least \$10 million.
- A person or entity who controls gross assets of at least \$10 million (including any amount held by an associate or under a trust that the person manages).
- A listed entity or related body corporate of a listed entity.
- An exempt public authority.
- A body corporate or an unincorporated body that:
  - a. carries on the business of investment in financial products, interests in land or other investments; and
  - b. for those purposes, invests funds received (directly or indirectly) following an offer or invitation to the public, within the meaning of section 82 of the Corporations Act 2001, the terms of which provided for the funds subscribed to be invested for those purposes;
- A foreign entity that, if established or incorporated in Australia, would be covered by one of the preceding paragraphs.

#### Become a Wholesale Client of FIIG

To become a Wholesale Client, ask your accountant to complete the Become a Wholesale Client Accountant Certificate on page 3.

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## Become a Wholesale Client - Sophisticated Investor(s)

#### Certificate by a Qualified Accountant: Chapter 6D and Chapter 7 of the Corporations Act 2001.

This certificate must be completed by a qualified accountant if the Investment Entity is to be classified as a Sophisticated Investor under Section 708(8) and Section 761G(7) of the Corporations Act.

INVESTOR DETAILS			
Full name of Person or Entity (the Investor) (see below for examples)			
Insert FIIG account name			
E.g. Individual(s) – Mr. John Smith and Mrs. Jane Smith Company – Smith Investments Pty Ltd SMSF with Company Trustee – Smith Investments Pty Ltd <smith fund="" superannuation=""> SMSF with Individual Trustees – Mr. John Smith and Mrs. Jane Smith <smith fund="" superannuation=""></smith></smith>			
Address or registered o	ffice of Person or Entity (PO Box is NOT acceptab	ole)	
Street name		Suburb	
State	Postcode	Country	
ACCOUNTANT DETAILS			
I certify that the Person or Entity whose details are set out above: (Please ✓ accordingly)  meets the requirements of Section 708(8)(c) and Section 761G(7)(c) by having either:  1. net assets of at least \$2.5 million; or  2. a gross income for each of the last two financial years of at least \$250,000; OR  meets the requirements of Section 708(8)(d) and Section 761G(7)(ca) by:  3. being controlled by a person or entity who meets the requirements in 1 or 2 above.  (1) In determining the net assets of a person or entity, the net assets of a company or trust "controlled" by the person or entity as defined in Section 50AA of the Corporations Act may be included.  (2) In determining the gross income of a person, the gross income of a company or trust "controlled" by the person (as defined in Section 50AA of the Corporations Act) may be included.  (3) A person or entity is "controlled" if Section 50AA of the Corporations Act is satisfied.  I belong to			
Name of the accountant's professional body			
My membership designation from this professional body is			
Your membership designation issued by above body			
I comply with this body's continuing professional education requirements			
Name of Accountant	Ema	ail of Accountant	

CERTIFIED BY ACCOUNTANT				
Signature	Date certificate issued			

Suburb

Telephone number

Postcode

Country

Street name

State



### Become a Wholesale Client - Professional Investor(s) **Accountant Certificate**

Certificate by a Qualified Accountant: Chapter 6D and Chapter 7 of the Corporations Act 2001.

This certificate must be completed by a qualified accountant if the Investment Entity is to be classified as a Professional Investor under Section 708(11) and Section 761G(7) of the Corporations Act.

INVESTOR DETAILS			
Full name of Person or Entity and associates to be classified as Professional Investor(s)			
Insert FIIG account name			
Insert FIIG account name			
Insert FIIG account name			
Insert FIIG account name			
E.g.	g. Individual(s) – Mr. John Smith and Mrs. Jane Smith Company – Smith Investments Pty Ltd SMSF with Company Trustee – Smith Investments Pty Ltd <smith fund="" superannuation=""> SMSF with Individual Trustees – Mr. John Smith and Mrs. Jane Smith <smith fund="" superannuation=""></smith></smith>		
Address or registered office of Person or Entity (PO Box is NOT acceptable)			
Street name		Suburb	
State	Postcode	Country	
ACCOUNTANT DETAILS			
I certify that the Person or Entity whose details are set out above:			
Meets the requirements of Section 708(11) and Section 761G(7)(d) by:			
1. controlling at least \$10 million (including any amount held by an associate or under a trust that the person manages); OR			
2. having or controlling gross assets of at least \$10 million (including any assets held by an associate or under a trust that the person manages)			
I belong to			
Name of the accountant's profess	sional body		
My membership designation from	om this professional body is		
Your membership designation iss	sued by above body		
I comply with this body's continuing professional education requirements			
Name of Accountant	Email of Accounta	ant	
Street name		Suburb	
State Postcode	Country	Telephone number	
CERTIFIED BY ACCOUNTANT			
Signature		Date certificate issued	