

# Case Study Moneytech

 **MONEYTECH®**

**\$25m**

April 2015  
Subordinated Notes  
Sole Lead Arranger

<b>Issue Date</b>	April 2015
<b>Amount</b>	\$25
<b>Maturity</b>	17 April 2022
<b>Term</b>	7 years
<b>Coupon</b>	BBSW + 4.65%

## FIIG Contact

**James Vance**

Director – Debt Capital Markets

FIIG Securities Limited

Ph. (02) 9697 8741

## Issuer Profile

Moneytech is a commercial finance company founded by current CEO and President, Hugh Evans in 2003 providing Trade and Debtor Finance to several thousand small-to-medium size (“SME”) companies in Australia. Moneytech differentiates itself from its competitors through its proprietary technology solution, the Moneytech Exchange, which provides a seamless, transparent and online trade finance facilitation solution.

## Issuer Need

At the time of Issue, Moneytech was constrained in its ability to grow its receivables book in a sustainable way beyond the limitations imposed by its existing financier. The company was seeking a financing partner to provide additional headroom in its facilities to capitalise on the growth projections over the medium-to-long term.

## FIIG Solution

The transaction was FIIG’s first example of providing an intermediate level of capital for a non-bank financial company and was structured to work within the framework of the senior lender’s requirements while allowing the issuer to significantly grow their business.

FIIG provides general financial advice only. Visit [FIIG.com.au/disclaimer](http://FIIG.com.au/disclaimer) for a copy of our disclaimer.