

# FIIG Adviser Services

1998

FIIG established

400+

Bonds available



\$billions

Assets under advice

\$2.8bn

FIIG new bond issuance

## Why FIIG?

- Australia's fixed income specialist servicing over 2,000 advisers across Australia
- We only deal with advisers - we do not contact advised clients directly
- Specialist products and expert service provider supporting advisers to meet their clients' needs
- We provide direct and easy access to the bond market
- Dedicated Relationship Managers appointed to service advisers
- We provide advisers online access to view client portfolios and all account records
- Data feeds available through select major providers





## FIIG Securities - The fixed income experts

FIIG is the largest fixed income specialist in Australia with offices in QLD, NSW, VIC and WA.

### DirectBonds Service

- Buy and sell from a selection of 400+ Corporate and/or Government Bonds in parcels from as little as \$10,000 with a minimum portfolio balance of \$50,000
- Fixed, floating, inflation linked bonds or RMBS in AUD, GBP, USD or EUR currencies
- Full custody service providing security of your clients' investments (client has direct ownership)

## Why fixed income?

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 Cashflow - Regular income stream through coupon or interest payments
- 
 Diversity - Diversification from the two cyclical asset classes - equities and property
- 
 Capital stability - Priority over hybrid and equity holders in the event of liquidation. Maturity dates are generally known
- 
 Liquidity - A deep and active market for secondary trading

## Deposits

- FIIG offers specialist short-term money market expertise to corporate and eligible wholesale clients for amounts of \$1m and above
- FIIG's short term money markets service is designed to maximise investment returns with a cash strategy to suit a client's specific requirements
- Over \$3bn of cash managed across Australia's largest range of Authorised Deposit Taking Institutions (ADIs) utilising Term Deposits, At-Call, and Notice Saver Accounts
- Your clients can choose from a broad array of services from facilitation through to a full IMP with FIIG's Optimiser Service
- FIIG does not charge a fee for its Term Deposit service - the ADI provides the payment to FIIG

## Debt Capital Markets

- FIIG provides investors with access to new Corporate Bond issues
- FIIG provides Australian companies with an additional way to raise capital through the issue of Corporate Bonds
- FIIG has originated over 67 new Corporate Bond issues raising in excess of \$2.8bn

## Research and education

### FIIG's experienced and respected Research team provide:

- Market research, analysis and insights
- Issuer research and summaries
- The WIRE and Adviser Services newsletters
- Sample portfolios

## Learn the basics or become an expert with fixed income education


- Learn the basics with our Benefits of Bonds eBook
- Seminars and webinars
- The Australian Guide to Fixed Income, FIIG's 280 page guidebook to the Australian fixed income market


## Connectivity/platform integration


### FIIG provides a seamless solution to support your business


- Onboarding and administration support for advisers
- Data feeds - FIIG provides daily client holding data feeds for cash and bonds via major providers
- Web access – Advisers can access clients' portfolios and reports via one login. Access can also be provided to the adviser's client upon request. Reports include portfolio reports, cashflow, monthly statements, transaction history, contract notes, coupon advices/ corporate actions

Speak to one of our fixed income experts to learn how our services can improve your business and your clients' investment outcomes.

 NSW - 02 9697 8747

 VIC - 03 8668 8821

 QLD - 07 3231 6668

 WA - 08 9421 8500

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