



Appointments

HARRY Parkinson, currently the state manager of Victoria, will succeed **Matt Comyn** as the Australian chief executive and leader of **Morgan Stanley Smith Barney**. Harry has more than 20 years experience in the securities business, including roles at **Prudential Bache** and **ANZ Securities**. Prior to joining **Citi Smith Barney** in 2006, Parkinson was the chief executive officer of the **Bendigo Stock Exchange**.

Morgan Stanley Australia chief **Steve Harker** said Parkinson has been an outstanding driver of recruitment and will pick up seamlessly from Comyn.

"I believe that it will be an environment of tougher revenues [in the forthcoming 12 months], which is an opportunity to continue to pick up market share," Harker added.

THE head of **UBS Global Asset Management** in Australia and New Zealand, **Paul Bolinowsky**, has stepped aside from the day-to-day running of the business and will now focus on his role as head of institutional sales.

As a result, **Ben Heap** will be

returning to Australia from New York to fill the role of head of **UBS Global Asset Management** in Australia and New Zealand after leading the company's infrastructure team in the Americas.

Commenting on the changes, **UBS Global Asset Management** chairman and chief executive **John Fraser** said they reflected the company's commitment to developing the business in Australia and New Zealand.

AIA Australia has announced the appointment of **Andrew Godfrey** to the role of chief administration officer, where he will be responsible for the company's operations, IT and strategic initiatives office. Godfrey joins the **AIA Australia** team with more than 20 years experience within the financial services industry. Prior to joining the company, Godfrey was the chief operating officer for **Mercer's** outsourcing business in Australia and New Zealand, playing a significant role in the growth of that business within Mercer.

AIA Australia chief **Damien Green** said Godfrey's significant operational and commercial

experience would make him an ideal addition to the company's executive team.

IOOF has announced the appointments of **Rory Toal** and **Leah Waldie** as the company's new southern and northern region managers respectively.

Toal joins the company from **AXA** and has experience in practice management, platform distribution, sales management and the independent financial advice (IFA) market. Waldie has more than 14 years experience in the financial services industry, with the last seven years spent as a national account manager for **Barclays Global Investors**.

"The appointment of Leah and Rory ... signals our desire to grow our presence in the IFA market and genuinely add value to an adviser's business," said **IOOF's** head of sales, **Alexandra Tullio**.

FIIG Securities (**FIIG**) has announced the appointment of **Russell Murray** to the position of chief operating and financial officer. Murray will be responsible for the overall management of

FIIG's operations. Murray most recently served as head of operations and change for **Zurich Insurance Australia** and **New Zealand**.

His experience in the financial services sector also includes holding senior positions at **Perpetual Trustees**, **Q-Invest** and **Suncorp**.

Commenting on Murray's appointment, **FIIG Securities** managing director **Jim Stening** said the company is very excited to welcome someone of Russell's calibre to the team. He commenced his new role last month and is based in Brisbane.



Harry Parkinson