



APPOINTMENTS

Richard Dunkerley has been named new marketing manager of life risk at Zurich. He will develop the life risk marketing proposition and the positioning for Zurich's retail and group risk products.

With more than 15 years experience in the life risk segment, Dunkerley will also work on expanding distribution of the products via independent intermediaries.

Zurich has also appointed Ben Bancroft and Richard Hopwood as business development managers for New South Wales and Queensland respectively. They will be responsible for managing adviser relationships and business development strategies within their states.

Australian Ethical has announced the appointment of James Jordan as its chief investment officer, replacing Martin Halloran, who leaves the organisation at the end of this month.

Jordan initially joined the firm as an equities analyst in

2006 and currently holds the position of head of research.

Australian Ethical chief executive Phillip Vernon said he is pleased with the appointment.

"James has been a key part of the investment team for a number of years and is highly respected both internally and externally."

Before joining Australian Ethical, Jordan worked as a senior economist at various Federal Government departments.

Financial planning dealer group Snowball has made

several appointments following its acquisition of portfolio construction business Officium Capital earlier in the year and subsequent changes to its model portfolios.

Ashleigh Nelson has been appointed as executive manager of strategy and mergers and acquisitions, reporting directly to Snowball managing director Tony McDonald.

Nelson previously worked in an advisory role with Macquarie Capital Advisers and

most recently worked with Snowball on a contract basis helping with its acquisition of Officium Capital.

Ash Wood has been promoted to group executive of business services, where he will be responsible for the smooth running of the group's finance and administration.

The Financial Services Institute of Australia (Finsia) has announced the election of Malcolm McComas to the role of president of the Finsia board of directors. He succeeds Chris van Aanholt, whose two-year term has concluded.

McComas has served as vice president of Finsia since 2008 and director since 2005. His previous experience also includes spending 11 years as a director and consultant with the corporate advisory group Grant Samuel.

Commenting on the appointment, Finsia chief executive Dr Martin Fahy said: "With over 25 years professional experience in

leadership roles, Malcolm brings a breadth of experience to the board as Finsia's new president."

FIIG Securities has appointed Corey Wittenberg to the position of managing director of research and marketing development. With over 25 years experience in Australian financial markets, he will now manage FIIG Securities' specialist fixed-income research team.

The company's managing director, Jim Stening, said

Wittenberg is a crucial addition to the team.

"We are very pleased to welcome Corey to our team and look forward to his contribution in making our research even more valuable in coming years," Stening said.

FIIG Securities is Australia's largest specialist fixed-income broker and provides direct access to fixed income investments.



Richard Dunkerley



Corey Wittenberg